



STIC Search Report

EIC 3600

STIC Database Tracking Number: 121110

TO: Eric Shaffer
Location: Pk. 5, 7B03
Art Unit: 3623
Monday, May 10, 2004

Case Serial Number: 09/420912

From: Caryn Wesner-Early
Location: EIC 3600
PK5-Suite 804
Phone: 306-5967

caryn.wesner@uspto.gov

Search Notes

If a modification or re-focus of this search is needed, please let me know.

A handwritten signature in cursive script, reading "Caryn S. Wesner-Early", is positioned above the printed name.

Caryn S. Wesner-Early, MSLS
Technical Information Specialist
EIC 3600, US Patent & Trademark Office
Phone: (703) 306-5967
Fax: (703) 306-5758
caryn.wesner@uspto.gov



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STIC EIC 3600 Search Request Form

Today's Date:

Priority Date:

For 705 Searches list subclass

Oct 20, 1999

8, 10

17 in Pt

Your Name

Shaffer

Is this a Rush? YES ☒ NO

SPE's Signature

AU 3623

Examiner # 79394

Is this a first action amendment? YES ☒ NO

Room # 7B03

Phone 303-5283

Is this a refocus? YES ☒ NO

Serial #

09/420 912

Access #

12110

What is the focus of this search? Please include concepts, synonyms etc.

Attach a copy of the abstract, pertinent claims and your East search strategy. Thanks.

Jon Allen Ford

Value of service by outside vendor

Qualifications of vendor or skills of vendor

Optimization of time and skills

Value to vendor of performing work

Best combined value to vendor and customer

STIC Searcher
Date completed

Alberson-Italy
5/10/04

Date completed

306-5967





STIC Search Results Feedback Form

EIC 3600

Questions about the scope or the results of the search? Contact **the EIC searcher or contact:**

Karen Lehman, EIC 3600 Team Leader
306-5783, PK5- Suite 804

Voluntary Results Feedback Form

➤ I am an examiner in Workgroup: Example: 3620 (optional)

➤ Relevant prior art **found**, search results used as follows:

- ☐ 102 rejection
- ☐ 103 rejection
- ☐ Cited as being of interest.
- ☐ Helped examiner better understand the invention.
- ☐ Helped examiner better understand the state of the art in their technology.

Types of relevant prior art found:

- ☐ Foreign Patent(s)
- ☐ Non-Patent Literature
(journal articles, conference proceedings, new product announcements etc.)

➤ Relevant prior art **not found**:

- ☐ Results verified the lack of relevant prior art (helped determine patentability).
- ☐ Results were not useful in determining patentability or understanding the invention.

Comments:

Drop off or send completed forms to EIC3600 PK5 Suite 804



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File 347:JAPIO Nov 1976-2003/Dec(Updated 040402)
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File 348:EUROPEAN PATENTS 1978-2004/May W01
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File 349:PCT FULLTEXT 1979-2002/UB=20040429,UT=20040422
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File 350:Derwent WPIX 1963-2004/UD,UM &UP=200428
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(c) 2004 Institution of Electrical Engineers

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(c) 2004 BLDSC all rts. reserv.

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(c) 2004 Inst for Sci Info

File 94:JICST-EPlus 1985-2004/Apr W3
(c)2004 Japan Science and Tech Corp(JST)

File 434:SciSearch(R) Cited Ref Sci 1974-1989/Dec
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File 9:Business & Industry(R) Jul/1994-2004/May 07
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File 636:Gale Group Newsletter DB(TM) 1987-2004/May 10
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File 75:TGG Management Contents(R) 86-2004/May W1
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Set	Items	Description
S1	645	AU='FORD J':AU='FORD J A'
S2	73	AU='FORD JA'
S3	1	AU='FORD JOHN ALLAN'
S4	8	AU='FORD JON':AU='FORD JON ALLAN'
S5	3	AU='FORD, J'
S6	328	AU='FORD, J.':AU='FORD, J. A.'
S7	31	AU='FORD, J.A.'
S8	1	AU='FORD, JOHATHAN'
S9	2	AU='FORD, JOHN ALAN, 1970-'
S10	44	AU='FORD, JON':AU='FORD, JON A.'
S11	294	AU='FORD, JON, 1943-':AU='FORD, JONATHAN'
S12	5	AU='FORD, JONATHAN, 1954-':AU='FORD, JONATHON'
S13	1435	S1 OR S2 OR S3 OR S4 OR S5 OR S6 OR S7 OR S8 OR S9 OR S10 - OR S11 OR S12
S14	98	S13 FROM 347,348,349,350,371
S15	5	IC=G06F-017?
S16	5	S14 AND S15
S17	83	VALUATION OR OPTIMI?ATION OR COMBINED()VALUE OR (BEST OR M- AXIMUM OR GREATEST OR BIGGEST OR MOST OR LARGEST OR MAXIMAL OR TOP OR FAVORABLE OR FAVOURABLE OR HIGHEST)()(BUY OR FIT OR U- SE OR RETURN OR ROI OR WORTH OR VALUE) OR WEIGH?
S18	12	S14 AND S17
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S20	15	IDPAT (sorted in duplicate/non-duplicate order)
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S25	4	S23 AND S24
S26	6	S22 AND S24
S27	3	S25 NOT PY>1999
S28	3	S27 NOT PD=19991021:20040630
S29	3	RD (unique items)
S30	16	S21 OR S29)

30/3,K/5 (Item 5 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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014047078 **Image available**
WPI Acc No: 2001-531291/200159
XRPX Acc No: N01-394511

Arrangement for resource and work-item selection using selection engine
attempts to match work items with resources bringing *most* *value* to
all stakeholders in workflow finds available resources possessing skills
needed by work item

Patent Assignee: LUCENT TECHNOLOGIES INC (LUCE); AVAYA TECHNOLOGY CORP
(AVAY-N)

Inventor: *FORD J A*

Number of Countries: 028 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1094655	A1	20010425	EP 2000309154	A	20001017	200159 B
CA 2322723	A1	20010420	CA 2322723	A	20001010	200159
JP 2001155084	A	20010608	JP 2000320155	A	20001020	200159
KR 2001051142	A	20010625	KR 200061620	A	20001019	200172

Priority Applications (No Type Date): US 99420912 A 19991020

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

EP 1094655 A1 E 25 H04M-003/523

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT

LI LT LU LV MC MK NL PT RO SE SI

CA 2322723 A1 E G06F-017/60

JP 2001155084 A 15 G06F-017/60

KR 2001051142 A G06F-019/00

... and work-item selection using selection engine attempts to match work
items with resources bringing *most* *value* to all stakeholders in
workflow finds available resources possessing skills needed by work item
Inventor: *FORD J A*

Abstract (Basic):

... work-item selection uses selection engine and attempts to match
work items with resources bringing *most* *value* to all stakeholders
in workflow and finds available resources possessing skills needed by
work item...

...it finds business value of having resource service work item. Selects
found resource with best *combined* *value* of business value.

... selection engine that attempts to match work items with
resources so that it brings the *most* *value* to all the stakeholders
in the workflow...

International Patent Class (Main): *G06F-017/60*...

30/3,K/15 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01164205 98-13600

The smart set

Ford, Jonathan

Director v49n7 PP: 48-61 Feb 1996

ISSN: 0012-3242 JRNL CODE: DRT

WORD COUNT: 3881

Ford, Jonathan

...TEXT: strength." He believes that it is more cost-effective for a small
entrepreneurial company to *outsource* such functions. "If I brought in

three people, as I would love to do if...

... by giving security over specific assets," says Mackin. With net assets of L2.5m, "the *maximum* *value* of facilities we could expect to get from a bank would be around L2m, so...of 'measurable quality' -- so if you're a supplier of certain services, say a building *contractor*, they won't be interested."

Allen would disagree with the first two points. Competition in...

...000 are now likely to be accepted. But not even he would have a building *contractor* as a client. Receivables financing is not a panacea, but a tool to be evaluated...

30/AA,AN,AZ,II/1 (Item 1 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015835893

WPI Acc No: 2003-898097/

Treating humans suffering from an interleukin (IL)-18 or IL-12 related disorder (e.g. hepatitis or multiple sclerosis) comprises administering an amount of an IL-1 receptor antagonist polypeptide to reduce IL-18 or IL-12 activity

Local Applications (No Type Date): US 2000576755 A 20000522; US 2000595843 A 20000615; US 2001863802 A 20010522

Priority Applications (No Type Date): US 2001863802 A 20010522; US 2000576755 A 20000522; US 2000595843 A 20000615

30/AA,AN,AZ,II/2 (Item 2 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015644719

WPI Acc No: 2003-706902/

New isolated IL-1Hy2 encoding polynucleotide, useful for diagnosing and/or treating disorders such as thrombosis, rheumatoid arthritis, diabetes mellitus, inflammatory bowel disease, cancer and osteoporosis

Local Applications (No Type Date): US 99316081 A 19990520; US 2000522964 A 20000310; US 2000578458 A 20000522

Priority Applications (No Type Date): US 2000578458 A 20000522; US 99316081 A 19990520; US 2000522964 A 20000310

30/AA,AN,AZ,II/3 (Item 3 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015136164

WPI Acc No: 2003-196690/

Computer system for audio conferencing, has equalizers in speakerphone and DSP that equalize acoustic signals sequentially by correcting frequency response anomalies, to produce smooth microphone response

Local Applications (No Type Date): US 97940928 A 19970930

Priority Applications (No Type Date): US 97940928 A 19970930

30/AA,AN,AZ,II/4 (Item 4 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015095470

WPI Acc No: 2003-155988/

Storage resource tracking method for document distribution system, involves including storage amount associated with document in document distributor storage total if document distributor is author

Local Applications (No Type Date): US 2001829899 A 20010410

Priority Applications (No Type Date): US 2001829899 A 20010410

30/AA,AN,AZ,II/5 (Item 5 from file: 350)
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014047078

WPI Acc No: 2001-531291/

Arrangement for resource and work-item selection using selection engine attempts to match work items with resources bringing *most* *value* to all stakeholders in workflow finds available resources possessing skills needed by work item

Local Applications (No Type Date): EP 2000309154 A 20001017; CA 2322723 A 20001010; JP 2000320155 A 20001020; KR 200061620 A 20001019

Priority Applications (No Type Date): US 99420912 A 19991020

30/AA,AN,AZ,TI/6 (Item 6 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

013789563

WPI Acc No: 2001-273774/

Polynucleotide sequence encodes a novel member of the Immunoglobulin superfamily which can be used in treatment of immune deficiencies and disorders, promotion of wound healing and prevention of microbial infections

Local Applications (No Type Date): WO 2000US28661 A 20001016; AU 200112086
A 20001016; US 99417791 A 19991014

Priority Applications (No Type Date): US 99417791 A 19991014

30/AA,AN,AZ,TI/7 (Item 7 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

013663277

WPI Acc No: 2001-147489/

Polynucleotides encoding human CD39-like polypeptides, with apyrase and/or NDPase activity, which are useful in the treatment of pathological conditions caused by thrombosis (e.g. myocardial infarction) and inflammatory disorders

Local Applications (No Type Date): WO 2000US21790 A 20000809; AU 200067628
A 20000809; US 99273447 A 19990319; US 99350836 A 19990709; WO 99US16180
A 19990716; US 99370265 A 19990809; US 2000481238 A 20000111; US
2000557800 A 20000425; US 2000583231 A 20000526; US 2000608285 A 20000630
; US 99273447 A 19990319; US 99350836 A 19990709; WO 99US16180 A 19990716
; US 99370265 A 19990809; US 98118205 A 19980716; US 98122449 A 19980724;
US 99244444 A 19990204; US 99273447 A 19990319; US 99350836 A 19990709;
WO 99US16180 A 19990716; US 99370265 A 19990809; US 2000481238 A 20000111
; US 2000557800 A 20000425; US 98118205 A 19980716; US 98122449 A
19980724; US 99244444 A 19990204; US 99273447 A 19990319; US 99350836 A
19990709; WO 99US16180 A 19990716; US 99370265 A 19990809; US 200292063 A
20020305; US 98118205 A 19980716; US 98122449 A 19980724; US 99244444 A
19990204; US 99273447 A 19990319; US 99350836 A 19990709; WO 99US16180 A
19990716; US 99370265 A 19990809; US 2000481238 A 20000111; US 2000557800
A 20000425; US 2002286926 A 20021101

Priority Applications (No Type Date): US 2000608285 A 20000630; US 99370265
A 19990809; US 2000481238 A 20000111; US 2000557800 A 20000425; US
2000583231 A 20000526; US 99273447 A 19990319; US 99350836 A 19990709; WO
99US16180 A 19990716; US 98118205 A 19980716; US 98122449 A 19980724; US
99244444 A 19990204; US 200292063 A 20020305; US 2002286926 A 20021101

30/AA,AN,AZ,TI/8 (Item 8 from file: 350)
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013587375

WPI Acc No: 2001-071582/

Isolated nucleic acids encoding interleukin-1 (IL-1) receptor antagonist proteins (referred as IL-1Hyl), useful in the treatment of cancer, e.g. breast adenocarcinoma and brain tumors, and an inflammatory disease mediated by IL-18

Local Applications (No Type Date): WO 2000US18710 A 20000707; AU 200060804
A 20000707; US 9855010 A 19980403; US 9879909 A 19980515; US 9899818 A
19980619; US 98127698 A 19980731; US 99229591 A 19990113; US 99251370 A
19990217; US 99287210 A 19990405; US 99348942 A 19990707; US 99417455 A
19991013; EP 2000947145 A 20000707; WO 2000US18710 A 20000707; US 9855010
A 19980403; US 9879909 A 19980515; US 9882364 A 19980520; US 9899818 A
19980619; US 98127698 A 19980731; US 99229591 A 19990113; US 99251370 A
19990217; US 99287210 A 19990405; US 99348942 A 19990707; US 99417455 A
19991013; US 99457626 A 19991208; WO 2000US18710 A 20000707; JP

2001508343 A 20000707; 9855010 A 19980403; US 9879909 19980515; US 9899818 A 19980619; US 98127698 A 19980731; US 99229591 A 19990113; US 99251370 A 19990217; US 99287210 A 19990405; US 99348942 A 19990707; US 99417455 A 19991013; US 99457626 A 19991208; US 2000523552 A 20000310; US 2000576008 A 20000522
Priority Applications (No Type Date): US 2000576008 A 20000522; US 99348942 A 19990707; US 99417455 A 19991013; US 99457626 A 19991208; US 2000523552 A 20000310; US 9855010 A 19980403; US 9879909 A 19980515; US 9899818 A 19980619; US 98127698 A 19980731; US 99229591 A 19990113; US 99251370 A 19990217; US 99287210 A 19990405; US 9882364 A 19980520

30/AA,AN,AZ,TI/9 (Item 9 from file: 350)
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013532203

WPI Acc No: 2001-016409/

New isolated polynucleotide encoding interleukin-1 Hy2 for diagnosing, preventing and treating disorders, such as cancers and inflammatory diseases

Local Applications (No Type Date): WO 2000US14144 A 20000522; AU 200052826 A 20000522; US 99316081 A 19990520; EP 2000937687 A 20000522; WO 2000US14144 A 20000522; US 99316086 A 19990520; US 2000522964 A 20000310
Priority Applications (No Type Date): US 2000522964 A 20000310; US 99316081 A 19990520; US 99316086 A 19990520

30/AA,AN,AZ,TI/10 (Item 10 from file: 350)
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013010545

WPI Acc No: 2000-182397/

New nucleic acid encoding human CD39-like protein, useful for treating and preventing thrombotic disease

Local Applications (No Type Date): WO 99US16180 A 19990716; AU 9950021 A 19990716; EP 99934117 A 19990716; WO 99US16180 A 19990716; US 98118205 A 19980716; US 98122449 A 19980724; US 99273447 A 19990319; US 99350836 A 19990709; WO 99US16180 A 19990716; JP 2000560147 A 19990716; US 98118205 A 19980716; US 98122449 A 19980724; US 99244444 A 19990204; US 99273447 A 19990319; US 99350836 A 19990709; US 200291085 A 20020305; AU 9950021 A 19990716; WO 99US16180 A 19990716; MX 2001481 A 20011015
Priority Applications (No Type Date): US 99350836 A 19990709; US 98118205 A 19980716; US 98122449 A 19980724; US 99244444 A 19990204; US 99273447 A 19990319; US 200291085 A 20020305

30/AA,AN,AZ,TI/11 (Item 11 from file: 350)
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012999055

WPI Acc No: 2000-170907/

New nucleic acid encoding chemokine receptor, useful for diagnosis and treatment of e.g. neutropenia, inflammation and leukemia

Local Applications (No Type Date): WO 99US12829 A 19990629; AU 9948203 A 19990629; US 98106800 A 19980629; US 99236166 A 19990122; US 99409778 A 19990922; US 98106800 A 19980629; US 99236166 A 19990122; US 99409778 A 19990922; US 2002101148 A 20020319
Priority Applications (No Type Date): US 99236166 A 19990122; US 98106800 A 19980629; US 99409778 A 19990922; US 2002101148 A 20020319

30/AA,AN,AZ,TI/12 (Item 12 from file: 350)
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012599068

WPI Acc No: 1999-405174/

Isolated nucleic acid encoding new chemokines used for, e.g. regulating hematopoiesis

Local Applications (No Type Date): WO 98US26236 A 19981223; AU 9919979 A 19981223

Priority Applications (No Type Date): US 97997051 A 19971223

30/AA,AN,AZ,TI/13 (Item 13 from file: 350)

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011614248

WPI Acc No: 1998-031376/

Removable assembly for converting two-wheeled motorcycle to three-wheeled motorcycle - has adjustable frame fixed to motorcycle with pivot arms coupled with shock absorbers to carry wheels and drive sprocket coupled to wheels

Local Applications (No Type Date): US 95532431 A 19950922

Priority Applications (No Type Date): US 95532431 A 19950922

30/AA,AN,AZ,TI/14 (Item 1 from file: 15)

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01220675 98-70070

De Larosiere's new Banque de France

30/AA,AN,AZ,TI/15 (Item 2 from file: 15)

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01164205 98-13600

The smart set

30/AA,AN,AZ,TI/16 (Item 3 from file: 15)

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01113558 97-62952

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File 350:Derwent WPIX 1963-2004/UD,UM &UP=200428

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File 371:French Patents 1961-2002/BOPI 200209

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S4	1866765	REQUIRE? OR NEED?? OR REQUISITE? ? OR ESSENTIAL? ? OR DEMA-ND? ? OR NECESSIT??? OR NECESSARY OR IMPERATIVE OR MANDATORY
S5	52	S1(10N)S2
S6	38979	S3(10N)S4
S7	1	S5(S)S6
S8	273434	IC=G06F-017?
S9	2	S5 AND S8
S10	9	S1 AND S2 AND S8
S11	23	S1(S)S6
S12	8	S8 AND S11
S13	17	S10 OR S12
S14	17	IDPAT (sorted in duplicate/non-duplicate order)
S15	17	IDPAT (primary/non-duplicate records only)

15/3,K/3 (Item 3 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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015741248 **Image available**
WPI Acc No: 2003-803449/200375
XRPX Acc No: N03-644098

***Optimization* method for management of service elements facilitated by
service development tool, involves consolidating set of multiple
development plans, based on determination of duplicative aspects of plans**

Patent Assignee: INT BUSINESS MACHINES CORP (IBMC)

Inventor: GREENSTEIN P G

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030195783	A1	20031016	US 2002121311	A	20020412	200375 B

Priority Applications (No Type Date): US 2002121311 A 20020412

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20030195783	A1	136	G06F-017/60		

***Optimization* method for management of service elements facilitated by
service development tool, involves consolidating set of...**

Abstract (Basic):

... 2) storage device for storing service element management
optimization program...

...For optimizing management of service elements for in- house and
outsourced services...

...Provides simple and appropriate *optimization* capabilities, for optimum
management of the service elements, by automatic searching using the
service development...

International Patent Class (Main): *G06F-017/60*

15/3,K/5 (Item 5 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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015549337 **Image available**
WPI Acc No: 2003-611492/200358
XRPX Acc No: N03-487684

**Personnel selection method in employment agency, involves selecting
personnel information and corresponding candidate based on outsourcing
requirement received from company**

Patent Assignee: NTT DATA TSUSHIN KK (NITE)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003178127	A	20030627	JP 2001373736	A	20011207	200358 B

Priority Applications (No Type Date): JP 2001373736 A 20011207

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2003178127	A	6	G06F-017/60		

Abstract (Basic):

... The personnel information including operating *capabilities* of
candidates (11) and *outsourcing* *requirement* including operating
conditions for a company (21) are received from the candidates and
company respectively and stored. The personnel information and the
corresponding candidate is selected based on the received *outsourcing*

requirement.
International Patent Class (Main): *G06F-017/60*

15/3,K/15 (Item 15 from file: 347)
DIALOG(R)File 347:JAPIO
(c) 2004 JPO & JAPIO. All rts. reserv.

07164048 **Image available**
DEVICE FOR BIDDING FOR CONTRACT AS WEB SERVER ON INTERNET

PUB. NO.: 2002-032432 [JP 2002032432 A]
PUBLISHED: January 31, 2002 (20020131)
INVENTOR(s): YAGINUMA NORIYUKI
YAMAHATA MAKOTO
APPLICANT(s): FROM EGG KK
APPL. NO.: 2000-247975 [JP 2000247975]
FILED: July 14, 2000 (20000714)

INTL CLASS: *G06F-017/60*

ABSTRACT

... TO BE SOLVED: To manage and provide necessary information for both an orderer and a *contractor* so that a bidding system sufficiently functions for contracts for construction designing, general construction, special...

... WEB server on the Internet manages and provides information on the certainty of payment, technical *capability*, the continuance of business, etc., *needed* for both the orderer and *contractor*.

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15/AN,AZ,TI/1 (Item 1 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

016086499

Life insurance information processor for life insurance company,
generates reconfigured extended life insurance contract, by reconfiguring
existing contract based on information stored in liability reserve
Local Applications (No Type Date): JP 2002224712 A 20020801
Priority Applications (No Type Date): JP 2002224712 A 20020801

15/AN,AZ,TI/2 (Item 2 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015943937

Method for aligning employee learning efforts, involves selecting
appropriate learning effort approaches for requests received from
organization, to train employee
Local Applications (No Type Date): EP 200377000 A 20030627; CA 2433671 A
20030626
Priority Applications (No Type Date): US 2002265156 A 20021007; US
2002391929 P 20020628; US 2002391932 P 20020628

15/AN,AZ,TI/3 (Item 3 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015741248

Optimization method for management of service elements facilitated by
service development tool, involves consolidating set of multiple
development plans, based on determination of duplicative aspects of plans
Local Applications (No Type Date): US 2002121311 A 20020412
Priority Applications (No Type Date): US 2002121311 A 20020412

15/AN,AZ,TI/4 (Item 4 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015647036

IP (intellectual property) brokering system for use in anti-terrorism
prevention and damage control, has IP brokering unit and communication
unit for processing customer requirements and deliverable IP between
customers and IP agent
Local Applications (No Type Date): US 2001342323 P 20011218; US 2002348696
P 20020111; US 2002351668 P 20020124; US 2002322683 A 20021218
Priority Applications (No Type Date): US 2002322683 A 20021218; US
2001342323 P 20011218; US 2002348696 P 20020111; US 2002351668 P 20020124

15/AN,AZ,TI/5 (Item 5 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015549337

Personnel selection method in employment agency, involves selecting
personnel information and corresponding candidate based on outsourcing
requirement received from company
Local Applications (No Type Date): JP 2001373736 A 20011207
Priority Applications (No Type Date): JP 2001373736 A 20011207

15/AN,AZ,TI/6 (Item 6 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015469734

Integrated international transaction method, involves querying various modules for calculating shipping, brokerage and transporting costs and receiving authorization from buyer for conducting transaction
Local Applications (No Type Date): US 2001971878 A 20011004
Priority Applications (No Type Date): US 2001971878 A 20011004

15/AN,AZ,TI/7 (Item 7 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015430678

Computer implemented system, for managing and processing supply and demand information, has data processor, business logic engine having search and interface engines, and communications engine
Local Applications (No Type Date): US 2001308745 P 20010730; US 2001317214 P 20010905; US 2002208548 A 20020730; GB 200217576 A 20020730
Priority Applications (No Type Date): US 2002208548 A 20020730; US 2001308745 P 20010730; US 2001317214 P 20010905

15/AN,AZ,TI/8 (Item 8 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

015164964

Industrial product commercial value determination system e.g. for motor vehicle subtracts repair and degraded component cost from calculated domestic and *offshore*-market prices of product
Local Applications (No Type Date): JP 2001228828 A 20010730
Priority Applications (No Type Date): JP 2001228828 A 20010730

15/AN,AZ,TI/9 (Item 9 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

014443492

Scheme to execute client-specific signboard orders draws upon individual database providing detailed information in regard to design patterns and sizes, material estimates etc., accessible over internet
Local Applications (No Type Date): JP 2000252240 A 20000823
Priority Applications (No Type Date): JP 2000252240 A 20000823

15/AN,AZ,TI/10 (Item 10 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

013835261

Designing multi-layer flexible pipeline or riser to meet specified operation or manufacturing conditions
Local Applications (No Type Date): FR 9913403 A 19991025; NO 20005353 A 20001024; BR 20005002 A 20001024; DK 20001555 A 20001018; GB 200025966 A 20001024; US 2000695299 A 20001025
Priority Applications (No Type Date): FR 9913403 A 19991025

15/AN,AZ,TI/11 (Item 11 from file: 350)
DIALOG(R)File 350:(c) 2004 Thomson Derwent. All rts. reserv.

013507068

Data processing system e.g. cash register check-out system, modifies item recommendation data using compatibility rules, to produce compatibility modified recommendation output set
Local Applications (No Type Date): WO 99US30356 A 19991221; AU 200023726 A 19991221
Priority Applications (No Type Date): US 98220547 A 19981223

15/AN,AZ,TI/12 (Item 12 from file: 347)
DIALOG(R)File 347:(c) 2004 JPO & JAPIO. All rts. reserv.

07465628
CONSTRUCTION SUPPORT DEVICE

APPL. NO.: 2001-136795 [JP 2001136795]

15/AN,AZ,TI/13 (Item 13 from file: 347)
DIALOG(R)File 347:(c) 2004 JPO & JAPIO. All rts. reserv.

07347278
SERVICE PROVIDING METHOD AND RETURN RECEIVING METHOD.

APPL. NO.: 2001-006378 [JP 20016378]

15/AN,AZ,TI/14 (Item 14 from file: 347)
DIALOG(R)File 347:(c) 2004 JPO & JAPIO. All rts. reserv.

07231535
CAR ALLOCATION INDICATING DEVICE, CAR ALLOCATION SYSTEM, CAR ALLOCATION
METHOD AND STORAGE MEDIUM

APPL. NO.: 2000-287414 [JP 2000287414]

15/AN,AZ,TI/15 (Item 15 from file: 347)
DIALOG(R)File 347:(c) 2004 JPO & JAPIO. All rts. reserv.

07164048
DEVICE FOR BIDDING FOR CONTRACT AS WEB SERVER ON INTERNET

APPL. NO.: 2000-247975 [JP 2000247975]

15/AN,AZ,TI/16 (Item 16 from file: 347)
DIALOG(R)File 347:(c) 2004 JPO & JAPIO. All rts. reserv.

07111870
PERSONAL INFORMATION LIST PREPARATION SYSTEM AND PERSONAL INFORMATION LIST
GENERATION METHOD

APPL. NO.: 2000-158464 [JP 2000158464]

15/AN,AZ,TI/17 (Item 17 from file: 347)
DIALOG(R)File 347:(c) 2004 JPO & JAPIO. All rts. reserv.

06234039
SYSTEM FOR AUTOMATICALLY DESIGNING OPTIMUM INSURANCE BASED ON INHERITANCE
FUND PLAN

APPL. NO.: 09-363093 [JP 97363093]

?show files;ds

File 348:EUROPEAN PATENTS 1978-2004/May W01

(c) 2004 European Patent Office

File 349:PCT FULLTEXT 1979-2002/UB=20040429,UT=20040422

(c) 2004 WIPO/Univentio

Set	Items	Description
S1	10376	OUTSIDE() (VEND?R OR SELLER OR SUPPLIER OR PROVID?R OR PARTY OR PARTIES OR SOURCE) OR CONTRACT?R OR OUTSOURC??? OR OFFSHO-R???
S2	605166	VALUATION OR OPTIMI?ATION OR COMBINED()VALUE OR (BEST OR M-AXIMUM OR GREATEST OR BIGGEST OR MOST OR LARGEST OR MAXIMAL OR TOP OR FAVORABLE OR FAVOURABLE OR HIGHEST)() (BUY OR FIT OR U-SE OR RETURN OR ROI OR WORTH OR VALUE) OR WEIGH?
S3	949038	QUALIFICATIONS OR SKILLS OR EXPERIENCE OR TRAINING OR ABIL-ITIES OR FITNESS OR SUITAB? OR CAPABILIT??? OR CAPACITY OR CO-MPETENC? ? OR KNOWHOW OR KNOW()HOW OR EXPERTISE OR PROFICIEN??
S4	1230815	REQUIRE? OR NEED?? OR REQUISITE? ? OR ESSENTIAL? ? OR DEMA-ND? ? OR NECESSIT??? OR NECESSARY OR IMPERATIVE OR MANDATORY
S5	162	S1(10N)S2
S6	162705	S3(10N)S4
S7	3	S5(S)S6
S8	43837	IC=G06F-017?
S9	7	S5 AND S8
S10	3250	S2(10N)S6
S11	13	S1(S)S10
S12	1	S8 AND S11,
S13	20	S9 OR S11)
S14	20	IDPAT (sorted in duplicate/non-duplicate order)
S15	20	IDPAT (primary/non-duplicate records only)

15/3,K/10 (Item 10 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00923849 **Image available**

SPECIFICATION LINKING TO MEET THE NEEDS OF A BUYER

SYSTEME DE LIENS DE SPECIFICATIONS POUR REPONDRE AUX BESOINS D'UN ACHETEUR

Patent Applicant/Inventor:

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Legal Representative:

SETO Jeffrey K (agent), 617 Tinkerbelle Road, Chapel Hill, NC 27514, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200257884 A2-A3 20020725 (WO 0257884)

Application: WO 2002US1446 20020118 (PCT/WO US0201446)

Priority Application: US 2001764937 20010118

Designated States: AE AU CA CN CZ HR HU IL IN JP KP KR MA MX NO NZ PL RO SG
SI SK TR UA YU ZA

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 5405

Main International Patent Class: *G06F-017/60*

Fulltext Availability:

Detailed Description

Detailed Description

... micro-purchase threshold but not exceeding the
maximum order threshold are placed with the schedule *contractor* that
can
provide the supply or service that represents the "**best* *value*".
Before placing an order, consider reasonably available information about
the supply or service
offered under...

...shopping service;

(ii) Based upon the initial evaluation, generally seek price
reductions'from the schedule *contractor*(s) appearing to provide the
best *value* (considering price and
other factors); and

(iii) After seeking price reductions, place the order with the schedule
contractor that provides the *best* *value* and results in the lowest
overall cost alternative (see 8.404(a)).

(4) Blanket purchase...

15/3,K/11 (Item 11 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00863793 **Image available**

AUTOMATED COMPETITIVE BIDDING SYSTEM AND PROCESS

SYSTEME ET PROCEDE AUTOMATISES DE DEMANDES DE SOUMISSIONS CONCURRENTIELLES

Patent Applicant/Inventor:

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95742, US, US (Residence), US (Nationality)

Legal Representative:

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300 Capitol Mall, Sacramento, CA 95814, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200197429 A2-A3 20011220 (WO 0197429)

Application: WO 2001US14850 20010612 (PCT/WO US2001014850)

Priority Application: U 0000592087 20000612
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU
CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE
SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 13864

Main International Patent Class: *G06F-017/60*
Fulltext Availability:
Claims

Claim

... to each potential supplier;
selecting a set of prequalified potential supplier base on the
statistical
weight attached to each potential supplier; and
distributing the *outsourced* modules to each prequalified potential
supplier within the set.
5 Claim, 3 - The process of...

15/3,K/12 (Item 12 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2004 WIPO/Univentio. All rts. reserv.

00837965 **Image available**

TECHNICAL SUPPORT PROGRAM PROGRAMME DE SUPPORT TECHNIQUE

Patent Applicant/Assignee:

SIEMENS AKTIENGESSELLSCHAFT, Wittelsbacherplatz 2, 80333 Munchen, DE, DE
(Residence), DE (Nationality), (For all designated states except: US)

Inventor(s):

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ZANCOLICH Giuseppe, 11205 Amu Windham Ak Master Road, Alpharetta, GA
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Patent Applicant/Inventor:

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T3B 5C1, CA, CA (Residence), CA (Nationality), (Designated only for:
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GOLY Krzysztof, 49038 Gardener Drive, Alpharetta, GA 30004, US, US

(Residence), AU (Nationality), (Designated only for: US)
Legal Representative:
ROBINSON Melvin A (agent), Patent Department, Schiff Hardin & Waite, 6600
Sears Tower, Chicago, IL 60606, US,
Patent and Priority Information (Country, Number, Date):
Patent: WO 200171613 A1 20010927 (WO 0171613)
Application: WO 2001US8573 20010315 (PCT/WO US0108573)
Priority Application: US 2000190170 20000317
Designated States: AU BR CA CN MX US
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
Publication Language: English
Filing Language: English
Fulltext Word Count: 5894

Main International Patent Class: *G06F-017/60*
Fulltext Availability:
Detailed Description

Detailed Description
... followed by a capital improvement module 132, a full coverage module
134 and an energy *optimization* module 136.

The *outsourced* technical service provider and/or the customer looks to
these menus to discover modules that...

15/3,K/14 (Item 14 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2004 WIPO/Univentio. All rts. reserv.

00837830 **Image available**
METHOD OF PROVIDING OUTSOURCED MODULAR MOTOR MAINTENANCE SERVICES
PROGRAMME DE GESTION RELATIVE AUX MOTEURS
Patent Applicant/Assignee:
SIEMENS AKTIENGESSELLSCHAFT, Wittelsbacherplatz 2, 80333 Muenchen, DE, DE
(Residence), DE (Nationality), (For all designated states except: US)
Patent Applicant/Inventor:
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(Residence), CA (Nationality), (Designated only for: US)
STUBIGER Jurgen, Peter-Vischer-Str. 6, 91056 Erlangen, DE, DE (Residence)
, DE (Nationality), (Designated only for: US)
WILCOX Michael, 3928 Windgrove Crossing, Suwanee, GA 30024, US, US
(Residence), US (Nationality), (Designated only for: US)
ZANCOLICH Giuseppe, 11205 Amu Windham Ak Master Road, Alpharetta, GA
30005, US, US (Residence), AU (Nationality), (Designated only for: US)
Legal Representative:
ROBINSON Melvin A (agent), Patent Department, Schiff Hardin & Waite, 6600
Sears Tower, Chicago, IL 60606, US,
Patent and Priority Information (Country, Number, Date):
Patent: WO 200171454 A2-A3 20010927 (WO 0171454)
Application: WO 2001US8601 20010315 (PCT/WO US0108601)
Priority Application: US 2000190170 20000317
Designated States: AU BR CA CN MX US
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
Publication Language: English
Filing Language: English
Fulltext Word Count: 6128

Main International Patent Class: *G06F-017/60*
Fulltext Availability:
Detailed Description

Detailed Description
... followed by a capital improvement module 132, a full coverage module
134 and an energy *optimization* module 136.

The *outsourced* motor service provider and/or the customer looks to
these
menus to discover modules that...

15/AN,AZ,TI/1 (Item from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

01111892

METHODS AND APPARATUS FOR RISERLESS DRILLING
PROCEDES ET APPAREIL PERMETTANT D'EFFECTUER UN FORAGE SANS TUBE
PROLONGATEUR

Application: WO 2003US30751 20030930 (PCT/WO US03030751)

15/AN,AZ,TI/2 (Item 2 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

01111855

METHODS AND APPARATUS FOR OPEN HOLE DRILLING
PROCEDES ET APPAREIL DE FORAGE DE TROU EN DECOUVERT

Application: WO 2003US30094 20030930 (PCT/WO US03030094)

15/AN,AZ,TI/3 (Item 3 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

01103374

SELF-ERECTING TOWER AND METHOD FOR RAISING THE TOWER
TOUR A MONTAGE AUTOMATIQUE ET PROCEDE POUR L'ERECTION UNE TELLE TOUR

Application: WO 2003US28431 20030910 (PCT/WO US03028431)

15/AN,AZ,TI/4 (Item 4 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

01084846

SOFTWARE GRAPHICAL INTERFACE
INTERFACE GRAPHIQUE DE LOGICIEL

Application: WO 2003AU913 20030715 (PCT/WO AU03000913)

15/AN,AZ,TI/5 (Item 5 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

01018241

AN ARRANGEMENT AT A CARGO HOLD OF A SHIP WHERE THE SHIP IS DESIGNED TO
TRANSPORT PRESSURISED PETROLEUM PRODUCTS
SYSTEME DE CALE A MARCHANDISES D'UN NAVIRE DANS LEQUEL LE NAVIRE EST CONCU
POUR TRANSPORTER DES PRODUITS PETROLIERS SOUS PRESSION

Application: WO 2002NO462 20021205 (PCT/WO NO0200462)

15/AN,AZ,TI/6 (Item 6 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

01012602

DEEPWATER SLIM HOLE WELL CONSTRUCTION
CONSTRUCTION A FORAGE REDUIT D'UN PUIITS EN EAU PROFONDE

Application: WO 2002US36612 20021114 (PCT/WO US0236612)

15/AN,AZ,TI/7 (Item 7 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00958309

HBM VARIANTS THAT MODULATE BONE MASS AND LIPID LEVELS
VARIANTES DU HBM MODULANT LES NIVEAUX DE MASSE OSSEUSE ET DE LIPIDES

Application: WO 2002US14877 20020513 (PCT/WO US0214877)

15/AN,AZ,TI/8 (Item 8 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00952047

IN SITU RECOVERY FROM A OIL SHALE FORMATION
RECUPERATION D'HUILE IN SITU A PARTIR D'UNE FORMATION DE SCHISTE BITUMINEUX
Application: WO 2002US13311 20020424 (PCT/WO US2002013311)

15/AN,AZ,TI/9 (Item 9 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00943642

FREE-MARKET ENVIRONMENTAL MANAGEMENT SYSTEM HAVING INSURED CERTIFICATION TO
A PROCESS STANDARD
SYSTEME DE GESTION ECOLOGIQUE LIBERALE CERTIFIE CONFORME A UNE NORME
Application: WO 2002US9530 20020327 (PCT/WO US0209530)

15/AN,AZ,TI/10 (Item 10 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00923849

SPECIFICATION LINKING TO MEET THE NEEDS OF A BUYER
SYSTEME DE LIENS DE SPECIFICATIONS POUR REPONDRE AUX BESOINS D'UN ACHETEUR
Application: WO 2002US1446 20020118 (PCT/WO US0201446)

15/AN,AZ,TI/11 (Item 11 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00863793

AUTOMATED COMPETITIVE BIDDING SYSTEM AND PROCESS
SYSTEME ET PROCEDE AUTOMATISES DE DEMANDES DE SOUMISSIONS CONCURRENTIELLES
Application: WO 2001US14850 20010612 (PCT/WO US2001014850)

15/AN,AZ,TI/12 (Item 12 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00837965

TECHNICAL SUPPORT PROGRAM
PROGRAMME DE SUPPORT TECHNIQUE
Application: WO 2001US8573 20010315 (PCT/WO US0108573)

15/AN,AZ,TI/13 (Item 13 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00837961

MENU DRIVEN MANAGEMENT AND OPERATION TECHNIQUE
GESTION PILOTEE PAR MENU ET TECHNIQUE DE FONCTION
Application: WO 2001US8328 20010315 (PCT/WO US0108328)

15/AN,AZ,TI/14 (Item 14 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00837830

METHOD OF PROVIDING OUTSOURCED MODULAR MOTOR MAINTENANCE SERVICES
PROGRAMME DE GESTION RELATIVE AUX MOTEURS
Application: WO 2001US8601 20010315 (PCT/WO US0108601)

15/AN,AZ,TI/15 (Item from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00809064

DRILL ROD

TIGE DE SONDE A SECTIONS SELECTIVEMENT TREMPÉES

Application: WO 2000US42723 20001208 (PCT/WO US0042723)

15/AN,AZ,TI/16 (Item 16 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00806389

SCHEDULING AND PLANNING BEFORE AND PROACTIVE MANAGEMENT DURING MAINTENANCE
AND SERVICE IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT

PROGRAMMATION ET PLANIFICATION ANTICIPEE, ET GESTION PROACTIVE AU COURS DE
LA MAINTENANCE ET DE L'ENTRETIEN D'UN ENVIRONNEMENT DU TYPE CHAÎNE
D'APPROVISIONNEMENT RESEAUTÉE

Application: WO 2000US32228 20001122 (PCT/WO US0032228)

15/AN,AZ,TI/17 (Item 17 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00784143

SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR LOAD BALANCING REQUESTS AMONG
SERVERS

SYSTEME, PROCÉDÉ ET ARTICLE POUR ÉQUILIBREUR DE CHARGE DANS UN
ENVIRONNEMENT DE STRUCTURES DE SERVICES

Application: WO 2000US24236 20000831 (PCT/WO US0024236)

15/AN,AZ,TI/18 (Item 18 from file: 349)
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00742384

E-COMMERCE METHOD AND SYSTEM FOR ONLINE OPPORTUNISTIC AUCTIONS IN
COMMERCIAL SECONDARY MARKETS

PROCÉDÉ ET SYSTÈME DE COMMERCE ÉLECTRONIQUE POUR ENCHÈRES OPPORTUNISTES EN
LIGNE SUR DES MARCHÉS COMMERCIAUX SECONDAIRES

Application: WO 2000US6299 20000310 (PCT/WO US0006299)

15/AN,AZ,TI/19 (Item 19 from file: 349)
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00418748

SYSTEMS AND METHODS FOR SECURE TRANSACTION MANAGEMENT AND ELECTRONIC RIGHTS
PROTECTION

SYSTEMES ET PROCÉDÉS DE GESTION DE TRANSACTIONS SÉCURISÉES ET DE PROTECTION
DE DROITS ÉLECTRONIQUES

Application: WO 97US15243 19970829 (PCT/WO US9715243)

15/AN,AZ,TI/20 (Item 20 from file: 349)
DIALOG(R)File 349:(c) 2004 WIPO/Univentio. All rts. reserv.

00170022

METHOD AND APPARATUS FOR ERECTING AND REMOVING OFFSHORE STRUCTURES

PROCÉDÉ ET APPAREIL DE CONSTRUCTION ET DE DÉMONTAGE DE STRUCTURES EN HAUTE
MER

Application: WO 89US4257 19890927 (PCT/WO US8904257)

?show files;ds

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(c) 2004 The HW Wilson Co.
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(c) 2003 EBSCO Pub.
File 256:SoftBase:Reviews,Companies&Prods. 82-2004/Apr
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(c) 2004 The New York Times
File 475:Wall Street Journal Abs 1973-2004/May 07
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(c) 2004 Elsevier Eng. Info. Inc.
File 34:SciSearch(R) Cited Ref Sci 1990-2004/May W1
(c) 2004 Inst for Sci Info
File 94:JICST-EPlus 1985-2004/Apr W3
(c)2004 Japan Science and Tech Corp(JST)
File 434:SciSearch(R) Cited Ref Sci 1974-1989/Dec
(c) 1998 Inst for Sci Info

Set	Items	Description
S1	184889	OUTSIDE() (VEND?R OR SELLER OR SUPPLIER OR PROVID?R OR PARTY OR PARTIES OR SOURCE) OR CONTRACT?R OR OUTSOURC??? OR OFFSHO-R???
S2	1908799	VALUATION OR OPTIMI?ATION OR COMBINED()VALUE OR (BEST OR M-AXIMUM OR GREATEST OR BIGGEST OR MOST OR LARGEST OR MAXIMAL OR TOP OR FAVORABLE OR FAVOURABLE OR HIGHEST) () (BUY OR FIT OR U-SE OR RETURN OR ROI OR WORTH OR VALUE) OR WEIGH?
S3	3314689	QUALIFICATIONS OR SKILLS OR EXPERIENCE OR TRAINING OR ABIL-ITIES OR FITNESS OR SUITAB? OR CAPABILIT??? OR CAPACITY OR CO-MPETENC? ? OR KNOWHOW OR KNOW()HOW OR EXPERTISE OR PROFICIEN??
S4	5618225	REQUIRE? OR NEED?? OR REQUISITE? ? OR ESSENTIAL? ? OR DEMA-ND? ? OR NECESSIT??? OR NECESSARY OR IMPERATIVE OR MANDATORY
S5	980	S1(10N)S2
S6	246965	S3(10N)S4
S7	10	S5(S)S6
S8	2610	S2(10N)S6
S9	20	S1 AND S8
S10	12	S1(S)S8
S11	18	S7 OR S10
S12	12	S11 NOT PY>1999
S13	12	S12 NOT PD=19991021:20040630
S14	12	RD (unique items)

14/3,K/1 (Item 1 from file: 65)
DIALOG(R)File 65:Inside Conferences
(c) 2004 BLDSC all rts. reserv. All rts. reserv.

03064121 INSIDE CONFERENCE ITEM ID: CN032470340

On the *optimization* of storage *capacity* with *outsourcing* in a
dynamic *demand* situation

Cormier, G.

CONFERENCE: International symposium on logistics-3rd

PROCEEDINGS OF THE INTERNATIONAL SYMPOSIUM ON LOGISTICS, 1997; 3rd P:
257-262

Servizi Grafici Editoriali, 1997

ISBN: 888628120X

LANGUAGE: English DOCUMENT TYPE: Conference Papers

CONFERENCE EDITOR(S): Muffatto, M.; Pawar, K. S.

CONFERENCE SPONSOR: European Operations Management Association

Institute of Logistics

Associazione Italiana di Logistica

CONFERENCE LOCATION: Padua, Italy

CONFERENCE DATE: Jul 1997 (199707) (199707)

On the *optimization* of storage *capacity* with *outsourcing* in a
dynamic *demand* situation

14/3,K/2 (Item 1 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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03630338

DATASOLVE PUBLISHES FACILITIES MANAGEMENT GUIDE

UK - DATASOLVE PUBLISHES FACILITIES MANAGEMENT GUIDE

Computergram International (CGI) 3 August 1990

ISSN: 0268-716X

... in that business strategy; secondly, look at resource planning and the
benefits or otherwise of *outsourcing* ; thirdly, plan a facilities
management strategy and *weigh* up the pros and cons of the various types;
establish the level of service that will be required over a given period,
and clarify both current and future *needs*; when the tender stage is
reached, decide on basic *qualifications* and important cultural
considerations before inviting proposals; after selection, draw up a
detailed contract with...

14/AA,AN,TI/1 (Item from file: 65)
DIALOG(R)File 65:(c) 2004 BLDSC all rts. reserv. All rts. reserv.

03064121 INSIDE CONFERENCE ITEM ID: CN032470340
On the *optimization* of storage *capacity* with *outsourcing* in a
dynamic *demand* situation
CONFERENCE: International symposium on logistics

14/AA,AN,TI/2 (Item 1 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

03630338
DATASOLVE PUBLISHES FACILITIES MANAGEMENT GUIDE
UK - DATASOLVE PUBLISHES FACILITIES MANAGEMENT GUIDE

14/AA,AN,TI/3 (Item 1 from file: 6)
DIALOG(R)File 6:(c) 2004 NTIS, Intl Cpyrght All Rights Res. All rts.
reserv.

NTIS Accession Number: AD-A164 421/0
Structural Concept Analysis Report for the East Coast Air Combat
Maneuvering Range Offshore Kitty Hawk, North Carolina. Appendix C.
Three-Pile Concept Calculations

14/AA,AN,TI/4 (Item 2 from file: 6)
DIALOG(R)File 6:(c) 2004 NTIS, Intl Cpyrght All Rights Res. All rts.
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NTIS Accession Number: AD-A100 672/5/XAB
Offshore Installations and Their Relevance to the Coast Guard through the
Next Twenty-Five Years. Volume III. Appendices
(Final rept. 21 Sep 79-17 Nov 80)

14/AA,AN,TI/5 (Item 3 from file: 6)
DIALOG(R)File 6:(c) 2004 NTIS, Intl Cpyrght All Rights Res. All rts.
reserv.

NTIS Accession Number: AD-A100 671/7/XAB
Offshore Installations and Their Relevance to the Coast Guard through the
Next Twenty-Five Years. Volume II. Detailed Forecasts
(Final rept. 21 Sep 79-17 Nov 80)

14/AA,AN,TI/6 (Item 4 from file: 6)
DIALOG(R)File 6:(c) 2004 NTIS, Intl Cpyrght All Rights Res. All rts.
reserv.

NTIS Accession Number: AD-709 638/XAB
Scate Mark V, Feasibility Demonstration
(Final technical rept. (Volume 1) 1 Jul 68-20 Oct 69)

14/AA,AN,TI/7 (Item 1 from file: 8)
DIALOG(R)File 8:(c) 2004 Elsevier Eng. Info. Inc. All rts. reserv.

02654932
E.I. Monthly No: EI8810099514
Title: ARTICULATING BARGE CUTS DEEPWATER PLATFORM COSTS.

14/AA,AN,TI/8 (Item 2 from file: 8)

DIALOG(R)File 8:(c) 2004 Elsevier Eng. Info. Inc. All r reserv.

01604402

E.I. Monthly No: EI8412135087

Title: WORLD'S STRONGEST FIBER FINDS GROWING USE OFFSHORE.

14/AA,AN,TI/9 (Item 3 from file: 8)

DIALOG(R)File 8:(c) 2004 Elsevier Eng. Info. Inc. All rts. reserv.

00884151

E.I. Monthly No: EI8001003431

Title: GAS TURBINE DESIGN EVOLUTION FOR OFFSHORE APPLICATIONS.

14/AA,AN,TI/10 (Item 4 from file: 8)

DIALOG(R)File 8:(c) 2004 Elsevier Eng. Info. Inc. All rts. reserv.

00806315

E.I. Monthly No: EI7904027387

Title: FITTING THE HAMMER TO THE PILE AND THE SOIL.

14/AA,AN,TI/11 (Item 5 from file: 8)

DIALOG(R)File 8:(c) 2004 Elsevier Eng. Info. Inc. All rts. reserv.

00629789

E.I. Monthly No: EI7706042198

Title: DRILLING RIG COST EFFECTIVENESS.

14/AA,AN,TI/12 (Item 1 from file: 94)

DIALOG(R)File 94:(c)2004 Japan Science and Tech Corp(JST). All rts.
reserv.

02727233 JICST ACCESSION NUMBER: 96A0388555

On a Study for Dynamic Positioning System Using ILQ Optimal Servo Theory.

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File 9:Business & Industry(R) Jul/1994-2004/May 07

(c) 2004 The Gale Group

File 15:ABI/Inform(R) 1971-2004/May 10

(c) 2004 ProQuest Info&Learning

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File 20:Dialog Global Reporter 1997-2004/May 10

(c) 2004 The Dialog Corp.

File 148:Gale Group Trade & Industry DB 1976-2004/May 10

(c)2004 The Gale Group

File 160:Gale Group PROMT(R) 1972-1989

(c) 1999 The Gale Group

File 275:Gale Group Computer DB(TM) 1983-2004/May 10

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Set	Items	Description
S1	1246637	OUTSIDE() (VEND?R OR SELLER OR SUPPLIER OR PROVID?R OR PARTY OR PARTIES OR SOURCE) OR CONTRACT?R OR OUTSOURC??? OR OFFSHO-R???
S2	2473883	VALUATION OR OPTIMI?ATION OR COMBINED()VALUE OR (BEST OR M-AXIMUM OR GREATEST OR BIGGEST OR MOST OR LARGEST OR MAXIMAL OR TOP OR FAVORABLE OR FAVOURABLE OR HIGHEST)() (BUY OR FIT OR U-SE OR RETURN OR ROI OR WORTH OR VALUE) OR WEIGH?
S3	11236681	QUALIFICATIONS OR SKILLS OR EXPERIENCE OR TRAINING OR ABIL-ITIES OR FITNESS OR SUITAB? OR CAPABILIT??? OR CAPACITY OR CO-MPETENC? ? OR KNOWHOW OR KNOW()HOW OR EXPERTISE OR PROFICIEN??
S4	17062630	REQUIRE? OR NEED?? OR REQUISITE? ? OR ESSENTIAL? ? OR DEMA-ND? ? OR NECESSIT??? OR NECESSARY OR IMPERATIVE OR MANDATORY
S5	5171	S1(10N)S2
S6	1390934	S3(10N)S4
S7	119	S5(S)S6
S8	53	S5(10N)S6
S9	77041	S2(10N)S3
S10	785	S1(S)S9
S11	5988	S6(10N)S9
S12	39	S1(10N)S11
S13	59	S8 OR S12 /
S14	22	S13 NOT PY>1999
S15	22	S14 NOT PD=19991021:20040630
S16	20	RD (unique items)

16/3,K/2 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

1916678 Supplier Number: 01916678 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Unifab International Inc.
(Unifab International will offer 2.815 mil shares, with proceeds being used
for several purposes, including capital expenditures)
Going Public: The IPO Reporter, v 21, n 33, p 10
August 18, 1997
DOCUMENT TYPE: Newsletter ISSN: 0192-1541 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 381

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...P/Book: -- --

Unifab International Inc. custom fabricates decks and modules of drilling
and production equipment *weighing* up to 3,500 tons for *offshore* oil and
gas platforms and has special *expertise* in the fabrication of decks with
complex piping *requirements*.
Decks and modules fabricated by the company can be installed on fixed and
floating platforms...

16/3,K/5 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

01448164 00-99151
Guide to outsourcing best practice
Anonymous
Management Accounting-London v75n4 PP: 7 Apr 1997
ISSN: 0025-1682 JRNL CODE: MAC
WORD COUNT: 396

...TEXT: to a large extent on the relationship between the organisation and
the supplier. Obtaining the *best* *value* from an *outsourcing*
relationship *demands* openness of information, mutual regard for each
other's *capabilities*, a commitment to invest in the relationship as well
as a framework for sharing the...

16/3,K/10 (Item 8 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00595104 92-10277
The Outsource Option
Hoewing, Mark W.
Association Management v44n2 PP: 37-40 Feb 1992
ISSN: 0004-5578 JRNL CODE: AMG
WORD COUNT: 2584

...TEXT: ve always done, you will get what you always got." That makes the
criteria for *outsourcing* fairly simple. You must *weigh* the *need* for
immediate results, limited financial expense, and targeted *expertise* with
your ability to manage a staff that is not confined to four walls. However
...

16/3,K/15 (Item 3 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

08797845 SUPPLIER NUMBER: 18475366
Outsourcing training. (Focus Feature) (Industry Trend or Event)
Info Canada, v21, n6, p20(2)
June, 1996
ISSN: 1187-7081 LANGUAGE: English RECORD TYPE: Abstract

ABSTRACT: Outsourcing of training is a much bigger trend in the US than in Canada. Organizations *weighing* the merits of *outsourcing* *training* *need* to take a structured approach to analyzing technology issues, as well as business and cost...

16/3,K/16 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

07985942 SUPPLIER NUMBER: 17251654 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The ins and outs of outsourcing.
Borthick, Sandra L.
Business Communications Review, v25, n6, p35(5)
June, 1995
ISSN: 0162-3885 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 2189 LINE COUNT: 00218

... On the strategic side, "Don't plan on saving money," said one experienced respondent. "The *best* *return* is faster acquisition of *needed* *skills*."

RELATED ARTICLE: TABLES 1 Top Five Function Currently Being *Outsourced*, by 1995 Communications Budget Category
1a Of the 23 respondents with communications budget greater than...

16/3,K/18 (Item 6 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

05424209 SUPPLIER NUMBER: 11164950 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Computer program aids contractor evaluation process. (special supplement on a guide to contracting)
Galvin, Tammy
Apparel Industry Magazine, v52, n8, p95(1)
August, 1991
DOCUMENT TYPE: evaluation ISSN: 0192-1878 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 560 LINE COUNT: 00047

... three categories weigh 45%, 35% and 20% respectively, but can be manipulated to suit individual *requirements*.

For example, a *contractor*'s production *capability* *weighs* 35% of the overall score, and production *capability* is broken down further to include scores for: manufacturing features, production rates, manufacturing information system...

16/3,K/20 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01527984 SUPPLIER NUMBER: 12427320 (USE FORMAT 7 OR 9 FOR FULL TEXT)
In or out? A simple 1-2-3 model reveals whether outsourcing is for you.
(Lotus Development Corp.'s Lotus 1-2-3 spreadsheet software) (includes related article on evaluating outsourcing relationships)

Conatser, Kelly R.
Lotus, v8, n8, p36(5)
August, 1992

ISSN: 8756-7334

LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 2992

LINE COUNT: 00232

... Many took advantage of the offer, relieving Lotus Development of severance-pay obligations that can *weigh* heavily against the *outsourcing* decision.

Look Before You Leap

As Lotus Development's *experience* indicates, the decision to send an in-house function outside *requires* careful analysis. Truly successful outsourcing does more than just save cash. The bottom-line results...

16/AA,AN,TI/1 (Item 1 from file: 9)
DIALOG(R)File 9:(c) 2004 The Gale Group. All rts. reserv.

2497732 Supplier Number: 02497732
Plugging into Utilities

16/AA,AN,TI/2 (Item 2 from file: 9)
DIALOG(R)File 9:(c) 2004 The Gale Group. All rts. reserv.

1916678 Supplier Number: 01916678
Unifab International Inc.

16/AA,AN,TI/3 (Item 1 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

02529955 185943501
Manpower highlights the potency of a permanent workforce

16/AA,AN,TI/4 (Item 2 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

01579802 02-30791
VPN deployment issues: Which model should you choose?

16/AA,AN,TI/5 (Item 3 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

01448164 00-99151
Guide to outsourcing best practice

16/AA,AN,TI/6 (Item 4 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

01290848 99-40244
Training measures

16/AA,AN,TI/7 (Item 5 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

01087688 97-37082
Migrating to Win95 takes dollars and sense

16/AA,AN,TI/8 (Item 6 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

00712228 93-61449
Coke ovens over computers

16/AA,AN,TI/9 (Item 7 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

00634998 92-49938
Budgeting for Changes in Construction

16/AA,AN,TI/10 (Item 1 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.
00595104 92-10277
The Outsource Option

16/AA,AN,TI/11 (Item 9 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.
00405331 88-22164
The Valuation of Construction Companies

16/AA,AN,TI/12 (Item 1 from file: 20)
DIALOG(R)File 20:(c) 2004 The Dialog Corp. All rts. reserv.
01614938
Netroscope Corrects and Replaces BW139, NETROSCOPE/UCB-EXTN

16/AA,AN,TI/13 (Item 1 from file: 148)
DIALOG(R)File 148:(c)2004 The Gale Group. All rts. reserv.
10168511 SUPPLIER NUMBER: 20327872
Gasket-free units save energy in gas dehydration offshore.

16/AA,AN,TI/14 (Item 2 from file: 148)
DIALOG(R)File 148:(c)2004 The Gale Group. All rts. reserv.
08900768 SUPPLIER NUMBER: 18421493
Dutch safety authorities call for greater openness and paperwork. (offshore oil and gas sectors)

16/AA,AN,TI/15 (Item 3 from file: 148)
DIALOG(R)File 148:(c)2004 The Gale Group. All rts. reserv.
08797845 SUPPLIER NUMBER: 18475366
Outsourcing training. (Focus Feature) (Industry Trend or Event)

16/AA,AN,TI/16 (Item 4 from file: 148)
DIALOG(R)File 148:(c)2004 The Gale Group. All rts. reserv.
07985942 SUPPLIER NUMBER: 17251654
The ins and outs of outsourcing.

16/AA,AN,TI/17 (Item 5 from file: 148)
DIALOG(R)File 148:(c)2004 The Gale Group. All rts. reserv.
06517297 SUPPLIER NUMBER: 14154038
Bridge wins top design award. (Shelby Creek Bridge in Pikeville, Kentucky)

16/AA,AN,TI/18 (Item 6 from file: 148)
DIALOG(R)File 148:(c)2004 The Gale Group. All rts. reserv.
05424209 SUPPLIER NUMBER: 11164950
Computer program aids contractor evaluation process. (special supplement on a guide to contracting)

16/AA,AN,II/19 (Item from file: 148)
DIALOG(R)File 148:(c)2004 The Gale Group. All rts. reserv.

04511317 SUPPLIER NUMBER: 08334515
Air Force has margin for C-17 weight growth. (jet transport)

16/AA,AN,II/20 (Item 1 from file: 275)
DIALOG(R)File 275:(c) 2004 The Gale Group. All rts. reserv.

01527984 SUPPLIER NUMBER: 12427320
In or out? A simple 1-2-3 model reveals whether outsourcing is for you.
(Lotus Development Corp.'s Lotus 1-2-3 spreadsheet software) (includes
related article on evaluating outsourcing relationships)

?show files;ds

File 476:Financial Times Fulltext 1982-2004/May 10

(c) 2004 Financial Times Ltd

File 610:Business Wire 1999-2004/May 10

(c) 2004 Business Wire.

File 613:PR Newswire 1999-2004/May 10

(c) 2004 PR Newswire Association Inc

File 621:Gale Group New Prod. Annou. (R) 1985-2004/May 07

(c) 2004 The Gale Group

File 624:McGraw-Hill Publications 1985-2004/May 10

(c) 2004 McGraw-Hill Co. Inc

File 634:San Jose Mercury Jun 1985-2004/May 08

(c) 2004 San Jose Mercury News

File 636:Gale Group Newsletter DB(TM) 1987-2004/May 10

(c) 2004 The Gale Group

File 810:Business Wire 1986-1999/Feb 28

(c) 1999 Business Wire

File 813:PR Newswire 1987-1999/Apr 30

(c) 1999 PR Newswire Association Inc

File 13:BAMP 2004/May W1

(c) 2004 The Gale Group

File 75:TGG Management Contents(R) 86-2004/May W1

(c) 2004 The Gale Group

Set	Items	Description
S1	545123	OUTSIDE() (VEND?R OR SELLER OR SUPPLIER OR PROVID?R OR PARTY OR PARTIES OR SOURCE) OR CONTRACT?R OR OUTSOURC??? OR OFFSHO-R???
S2	983247	VALUATION OR OPTIMI?ATION OR COMBINED()VALUE OR (BEST OR M-AXIMUM OR GREATEST OR BIGGEST OR MOST OR LARGEST OR MAXIMAL OR TOP OR FAVORABLE OR FAVOURABLE OR HIGHEST) () (BUY OR FIT OR U-SE OR RETURN OR ROI OR WORTH OR VALUE) OR WEIGH?
S3	4128592	QUALIFICATIONS OR SKILLS OR EXPERIENCE OR TRAINING OR ABIL-ITIES OR FITNESS OR SUITAB? OR CAPABILIT??? OR CAPACITY OR CO-MPETENC? ? OR KNOWHOW OR KNOW()HOW OR EXPERTISE OR PROFICIEN??
S4	6018276	REQUIRE? OR NEED?? OR REQUISITE? ? OR ESSENTIAL? ? OR DEMA-ND? ? OR NECESSIT??? OR NECESSARY OR IMPERATIVE OR MANDATORY
S5	2073	S1(10N)S2
S6	544585	S3(10N)S4
S7	50	S5(S)S6
S8	26	S5(10N)S6
S9	29928	S2(10N)S3
S10	170	S1(10N)S9
S11	144	S4 AND S10
S12	16	S7 AND S11
S13	30	S8 OR S12
S14	8	S13 NOT PY>1999
S15	8	S14 NOT PD=19991021:20040630
S16	8	RD (unique items)

16/3,K/1 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2004 Financial Times Ltd. All rts. reserv.

0009069442 BOHICAFAEIFT

Survey - FT Information Technology: Smart ways to make the most of IT:

OUTSOURCING MANAGEMENT: Outsourcing deals must be skilfully managed to
deliver the desired benefits for clients and suppliers

GEOFFREY WHEELWRIGHT

Financial Times, Survey London Edition 1 ED, P 15

Wednesday, September 3, 1997

DOCUMENT TYPE: Surveys; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

Word Count: 842

...between the organisation and the supplier,' says Bob Aylott, principal consultant at KPMG. 'Obtaining the *best* *value* from an *outsourcing* relationship *demands* openness of information, mutual regard for each other's *capabilities*, a commitment to invest in the relationship as well as a framework for sharing the...

16/3,K/7 (Item 2 from file: 13)
DIALOG(R)File 13:BAMP
(c) 2004 The Gale Group. All rts. reserv.

1059796 Supplier Number: 01180221 (USE FORMAT 7 OR 9 FOR FULLTEXT)

The New Paradigm of Outsourcing

(Pharmaceutical companies increasingly outsourcing drug development, including R&D, companies *need* to examine capability, expertise, capacity, flexibility, and other factors when choosing a provider)

Article Author(s): Zahr, Salah A

Pharmaceutical Technology Contract Services Supplement, p 24-26

August 1997

DOCUMENT TYPE: Journal; Guideline ISSN: 0147-8087 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 1352

(USE FORMAT 7 OR 9 FOR FULLTEXT)

(Pharmaceutical companies increasingly outsourcing drug development, including R&D, companies *need* to examine capability, expertise, capacity, flexibility, and other factors when choosing a provider)

ABSTRACT:

...phases of drug development and manufacturing, starting with research and development (R&D). Outsourcing is *necessary* to increase development speed to maintain competitiveness; keep flexibility of resources, financing and infrastructure; leverage...

...advancements; and control costs. As a cost-control measure, outsourcing works because: it grants added *capacity* that effectively alleviates a fixed, in-house constraint; abolishes the *necessity* of developing and *training* staff or constructing facilities, all of which are long-term investments; conserves capital; and enables...

...to development. Outsourcing makes for the forceful pursuit of a clinical development plan minus the *necessity* of developing infrastructure first. Flexibility is the key to risk management and *outsourcing* delivers that flexibility. Some criteria should be *weighed* when choosing a provider, namely: *expertise*/value added, *capacity*, *capability*, flexibility, effective communication, competitive costs, and proposal as against quotation. ...

TEXT:

...D.

The explosion of outsourcing is the result of more than 1300 emerging biotech 'companies' *need* for drug development and the large numbers of drug candidates in the pharmaceutical pipeline. The...

...purchasing department. In the new model, the dynamics promoting outsourcing are driven by the following *needs*:

- * increasing development speed to remain competitive
- * maintaining flexibility of resources, infrastructure, and financing
- * leveraging available...

...economic advantage. More than ever, development speed is an issue of extreme importance. Sometimes the *demand* for development is so abrupt that the *need* is essentially immediate. Companies *need* a vast infrastructure to react quickly or, as is currently happening, they look to outsourcing...

...following ways:

- * provides additional capacity that effectually relieves a fixed, in-house constraint

- * eliminates the *need* to develop and train staff or construct facilities, all of which are long-term investments...

...is risk management. Outsourcing allows the aggressive pursuit of a clinical development plan without the *need* to develop infrastructure first. Outsourcing, therefore, preserves capital and still allows access to infrastructure and...

...the key to risk management. Outsourcing provides flexibility.

Depending on the type of company, outsourcing *needs* can vary. Because of downsizing, even the traditional large pharmaceutical company is moving toward outsourcing...

...experience make the difference.

Capacity. Your outsourcing provider should be able to handle change on *demand*, scale up from milligrams to metric tons, understand regulatory *requirements*, and provide adequate facilities to handle your *needs* as they develop.

Flexibility. Look for the ability to expand and contract project teams and react to change as milestone *requirements* are reached.

Effective communication. Direct contact with the team doing the work, scientist-to-scientist...

...an understanding of the drug development issues, and the resource provider's project approach is *essential* for success.

Other considerations. A range of new issues have surfaced with the outsourcing paradigm...a purchase order covered all the issues. In the new paradigm, an extensive contract is *necessary* to cover all the concerns within the wide range of tasks to be performed. Inventions...

...large companies, shifting the responsibility of outsourcing from the purchasing department to the technical departments *requires* adaptation of organizational responsibilities. It is easier for small and virtual companies to deal with...

16/3,K/8 (Item 1 from File: 75)
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00202590 SUPPLIER NUMBER: 17776998 (USE FORMAT 7 FOR FULL TEXT)
Outsourcing: new tool in managing office technology. (Management & Human
Resources)
Corbett, Michael F.
Managing Office Technology, v40, n9, p39(2)
Sep, 1995
ISSN: 1070-4051 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 1289 LINE COUNT: 00111

...ABSTRACT: the employees alike. For companies, outsourcing means greater freedom to expand because they will not *need* to invest in new resources at every stage of their growth. For managers, it presents...

... as large, integrated organizations which directly own and manage most (if not all) of their *required* resources, from buildings and equipment to people. These resources are further specialized and directed toward...

...responsible for providing resources and for managing the operation to meet the client's business *needs*. A properly structured outsourcing contract establishes not just service use rates, but service level and...

...has woven a team of 15 service providers whose 250 employees work together to provide *essential* services and add value by identifying inefficiencies and recommending solutions that fit Merck's unique *needs*.

Leading technology firms use outsourcing to manage their office technology. Procurement, installation, network hookups, operations...

...specialists in their respective fields.

For growing firms, outsourcing means not slowing expansion by the *need* to acquire and integrate specialized resources at every stage of their growth. For managers, outsourcing means acquiring the *skills* *needed* to identify, implement, and manage new types of relationships. For employees, *outsourcing* means identifying their true skills and where those *skills* will have the *greatest* *value*. For all of us, *outsourcing* means re-thinking the organizational structure and how to use its resources more effectively in...

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BOHICAFAEIFT

Survey - FT Information Technology: Smart ways to make the most of IT:
OUTSOURCING MANAGEMENT: Outsourcing deals must be skilfully managed to
deliver the desired benefits for clients and suppliers

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0476356

Marines would buy 300-800 V-22 derivative aircraft

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Seminars

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Netroscope Corrects and Replaces BW139, NETROSCOPE/UCB-EXTN

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1059796 Supplier Number: 01180221
The New Paradigm of Outsourcing

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Outsourcing: new tool in managing office technology. (Management & Human
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